

GREEN COFFEE SUPPLY CHAIN ANALYSIS AND MAPING

INFORMATION NOTICE – IDH RESPONSES TO BIDDERS QUESTIONS

QUESTIONS FROM PROSPECTIVE BIDDERS (Grouped and Anonymized)			IDH RESPONSE
No.	TORs Section	General Subject Matter of the Questions	
1	Section 2: Background	Advise if there are priority countries out of the 14 where the study will be carried out.	<p>Even though IDH requires this data for use in the program work being carried out in Kenya and Uganda, it is necessary to have similar information from other countries for comparison purposes. The selection of the indicated countries has been done in a manner that enables comparison to be made with similar varieties (Arabica & Robusta) and ecosystems, as well as countries that offer “best practice” supply chains.</p> <p>IDH is looking for:</p> <ol style="list-style-type: none"> (1) A study/mapping of the supply chain structures as they exist for all the listed countries (see possible exceptions below). (2) Specific analysis/diagnostic and recommendations for reducing the FOB-FGP gap in Kenya and Uganda. (3) Documenting how the model to achieve the recommendations in (2) above would look like. <p>While according to the TORs it is preferable that all 12 other countries be included in the study, nevertheless IDH makes the following adjustment on the selection of the countries to be included:</p> <p>For East Africa: In addition to <u>Kenya</u> and <u>Uganda</u> for which the full analysis/diagnostics/recommendations must be presented (1-3 above), a bidder may select <u>any other two countries as a minimum</u> from the following: Ethiopia, Tanzania, Rwanda, Burundi, DR Congo for comparative mapping (1 above).</p> <p>For West Africa: A bidder may select <u>one country as a minimum</u> from the following: Cote D'Ivoire, Cameroon for comparative mapping (1 above).</p> <p>For Asia: A bidder may select <u>one country as a minimum</u> from the following: Vietnam, India for comparative mapping (1 above).</p>



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2	Section 2: Background	Advise whether the expectation is that the study will be desk-based.	Our expectation is that several aspects of this study could be substantially desk-based, but we leave this to the discretion of the bidder.
3	Section 2: Background	Advise whether there is a required sample size and methodology for selection.	The focus of the study is the national green coffee supply chain structure of the listed countries. In this regard, the question of sample size does not arise because the study is on the structure rather than the actors within the structure.
4	Section 3: Deliverables	Advise whether IDH will provide access to information other than the publicly available information during the proposal development process.	The bidder has discretion to use primary or secondary means to access the data required, including what is publicly available. IDH does not have other information to share besides what is contained in the TORs and in these responses to clarifying questions.
5	Section 3: Deliverables	Advise on the flexibility of the published timelines and deadlines for various deliverables.	<p>The timelines and deadlines of post-award deliverables will be discussed with the successfully contracted bidder and may be amended by mutual agreement upon justified request.</p> <p>In any circumstances however, the timelines will not go beyond March 2023.</p>



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6	Section 3: Deliverables	Advise whether the validation workshop/meeting will be conducted virtually or in-person.	Virtual participation will be possible. There is good likelihood that the validation workshop will be entirely virtual.
7	Section 5: Step 2 - Criterion Price	Guidance on expected budget, or person days to help bidders to plan resources.	We leave this to the discretion of the bidders, to be guided by the specified deliverables.