

Terms of Reference

IDH Sustainable Trade Initiative

Implementation of Producer Support Center (CAP) in Balsas region – Maranhão State/Brazil

1. Introduction

IDH Sustainable Trade Initiative ("IDH") accelerates and up-scales sustainable trade by building impactoriented coalitions of front running companies, civil society, governments, knowledge institutions and other stakeholders in several commodity sectors. We convene the interests, strengths and knowledge of public and private partners in sustainability commodity programs that aim to mainstream international and domestic commodity markets. We jointly formulate strategic intervention plans with public and private partners, and we co-invest with partners in activities that generate public goods.

On basis of these Terms of Reference ("ToR") IDH aims to select a party to implement and managea Producer Support Center (CAP) in the Balsas region in the state of Maranhão by providing technical assistance and support in environmental and land regularization for the farmers in the region.

2. Background

IDH aims to accelerate sustainability by innovating impact at scale, through the development of impacting coalitions with companies, NGOs, governments, unions, financial institutions, and universities that aim to have an impact in the welfare of the public and society in general. Aligned with IDH values the PCI strategy – consisting of Production, Conservation and Inclusion pillars – in the Balsas region, Maranhão state promotes goals related to sustainable production, conservation and social inclusion shall contribute toward promoting, encouraging and implementing of a regional model which will contribute toward social and economic development in the region and toward building a strong connection between protecting natural resources and sustainable production activities in the region. It is recognized that the PCI strategy shall be able to contribute with the Brazilian National Goals that are stated in the NDC (National Declared Contribution) and that were declared at the United Nations under the Paris Agreement, which expressly mentions restoring degraded pastureland, reducing deforestation and encouraging low-carbon agriculture as relevant topics.

To support the regional model of PCI on their goals related mainly to the sustainable agriculture, environmental and land tenure regularization, IDH intends to set up a Producers Support Center – CAP to support the 12 municipalities signatories of the PCI Compact in the Balsas region in the State of Maranhão.

The CAP provides support in the followed services:

Technical assistance to Agricultural Productive Projects

Provide support services and specialized Productive Technical Assistance and Rural Extension, in compliance with the executive and ongoing actions of the State Agency for Agricultural Research and Rural Extension of Maranhão State – AGERP that includes:



- Socioeconomic and environmental **Diagnosis** of the Production Units (rural property and farmer's family);
- Elaboration of the "agricultural production project" which will be monitored by the Technical Assistance, via **Technical Visits**;
- Training for farmers, via **Collective activities**;
- Guidance on the main public policies for family farmers;
- Guidance and advice on associations and cooperatives creation for family farmer smallholders;
- Guidance on the National Register of Family Farming (CAF).

Support in environmental regularization

Analysis and qualification of documents related to the Rural Environmental Registry – CAR including:

- Consultation of the current situation;
- Qualification of the information contained in the CAR;
- Qualification of property documentation in relation to the CAR;
- Qualification of rural property documentation and owners;
- Guidance on how to proceed after joining the CAR, issues involved, measures preventive measures for property maintenance in accordance with environmental premises.

Support in land regularization

Analysis and qualification of documents related to this topic

- Guidance on Georeferencing, Register, Dismemberment and the possibilities of split the area;
- Guidance from the producer regarding the necessary documentation for any which is the registration stage;
- Enabling the documentation of the rural property and the owners;
- Consult on the issues involved in land regularization, how to proceed in each stage, what are the benefits

3. Assignment

Objectives

The overall objective of this assignment is to implement and manage a Producer Support Center (CAP) in the Balsas region in the state of Maranhão by provide technical assistance and support in environmental and land regularization for the farmers in the region.

IDH is looking for a consultant that must provide conditions, including infrastructure and equipments, to allow the CAP to offer the services described in the item 2 above. The CAP's team must develop their activities in the office (including customer service) and in the farmers (itinerant service). Also, is expected the consultant be responsible for:

Selection and Hiring of the CAP's team

The CAP service team should include:

- 2 analysts responsible for productive projects technical assistance;
- 1 analyst responsible for environmental regularization support services;



In order to perform these activities, the analysts of the productive project technical assistance should be technical level or graduate in Agronomy or related areas

The environmental analyst must be graduated in Agronomy, Forestry or Environmental Engineering, Bachelor in Geography or Biology, with solid knowledge on GIS tools, deep knowledge on the Brazilian environmental law (forest code) and Maranhão state law and experience in environmental regularization analysis.

The consultant should provide and manage the analysts in accordance with the required professional profile and expertise for a period of 12 months.

Coordination and management of CAP implementation

The consultant must articulate with AGERP (State Agency for Agricultural Research and Rural Extension of Maranhão State) and IDH to define the place of implementation of CAP (headquarter) and expected area where the activities must be executed.

Monitoring

The consultant must keep up with, in collaboration of AGERP, the implementation and services provided by CAP. These Information must be periodically reported to the IDH.

Deliverables

The deliverables of this assignment will be:

Deliverables of assignment	Deadline
Report A (Activities May/23 and June/23)	20/07/2023
Report B (Activities Jul/23 and Aug/23)	20/09/2023
Report C (Activities Sep/23 and Oct/23)	20/11/2023
Report D (Activities Nov/23 and Dec/23)	20/01/2024
Report E (Activities Jan/24 and Feb/24)	20/03/2024
Report E (Activities Mar/24 and Apr/24)	10/05/2024

The reports must be sent to IDH bimonthly and the report template will be defined jointly between IDH and AGERP. It must contain at least the following items:

- Coordination of CAP implementation
 - Description of activities for the period;
- Management of CAP operational costs
 - Description of activities for the period;
 - Description of costs in the period by item: coordination, management and team
- Hiring and monitoring the CAP's team



- Description of activities for the team in the period;
 - a. Number of families registered;
 - b. Number of technical visits carried out;
 - c. Number of projects developed;
 - d. Collective activities carried out;
 - e. Administrative support activities;
 - f. Number of services related to productive projects technical assistance;
 - g. Number of services related to environmental regularization CAR;
 - h. Number of services related to land regularization CAF

General information of the farmers

- Farmers name responsible for the farmer;
- Number of people that live in the farm by gender;
- Total area;
- Production area;
- Crops produced;
- Productivity by crop;
- Forest area (preservation, APP or Legal Reserve)
- Main agricultural activities;
- Income;
- Type of service provided (productive, environmental or land use support);
- Projects and resources accessed by producers;
- Gender

4. Selection Procedure

The procedure will be as follows:

- 1. Publishing the tender and inviting services providers to submit a proposal based on this ToR.
- 2. Evaluation of the proposals by an evaluation committee consisting of IDH internal staff. The evaluation committee will evaluate the proposals on the basis of the exclusion, selection and award criteria as published in this ToR.
- 3. Decision on selection of the service provider.
- 4. Inception meeting with the selected service provider.

The schedule below indicates the timelines for the tender procedure:

Tender process	Timeline
ToR published	21/03/2023
Closing date questions*	03/04/2023



Deadline for submission of proposals**	15/04/2023
Selection of Service provider	30/04/2023
Start of assignment	10/05/2023

^{*} Questions received by IDH after this date will not be answered.

After the deadline to submit a proposal has passed, the evaluation committee will evaluate the proposals.

The proposals will first be tested for completeness:

- The absence of the documents referred to in Section 6 of this document can lead to exclusion from further participation in the tender procedure. This is also the case when minimum requirements listed in this ToR are not met.
- If the proposal is complete, the selection committee will evaluate the proposal based on the criterion as mentioned in section 6.

The assignment will be awarded to the service provider with the most economically advantageous tender. This is determined based on the evaluation criteria price and quality.

IDH will reject the proposal if any illegal or corrupt practices have taken place in connection with the award or the tender procedure.

Questions

Questions regarding the assignment or the ToR can be submitted until 03/04/2023 at 11pm GM3 -3, by e-mail to silva@idhtrade.org. The title of the email shall be: "Questions tender Implementation of Producer Support Center (CAP) in Balsas region – Maranhão State/Brazil.

Questions must be submitted in the English or Portuguese language by email.

The submitted questions will be grouped, anonymized, and combined in an information notice. The answers will be provided in English and Portuguese. This notice will be sent to all consultants in a reply to the e-mail in which the questions where submitted.

The responsibility for the timely and accurate submission of the questions lies with the service provider. When IDH indicates that questions have not been received by IDH before the indicated deadline, the service provider must demonstrate that the questions were sent timely.

^{**} Proposals submitted after the deadline will be returned and will not be considered in the tender procedure.



5. Proposal requirements

IDH is requesting the service providers to hand in a proposal of maximum five (5) pages (excluding company biographies, CVs, sample work and references). The proposal must be handed in a MS Word or PowerPoint version next to a PDF submission to facilitate any copy-and-pasting of content that we may need during evaluation.

The proposal must at least include:

Content:

- a. A succinct, well-documented approach addressing the requirements set out this ToR. We request that the proposal structure match the selection criteria as closely as possible
- b. Maximum of three client references and a sample of previous work relevant to the deliverables in this ToR. Relevant experience in non-profit sector and in the region is advantageous.
- c. An overview of the project team, including the CVs of the project team members
- d. Budget presented in Reais and Euros (<u>ex VAT</u>) with a break-down of days/rate per project team member
- e. Description of safeguarding approach¹ (does the consultant have a safeguarding policy in place, and if not, are they able and committed to comply to and implement IDH's safeguarding policy (to be found here); steps (to be) taken to identify risks in relation to safeguarding in the project at hand and description of approach to mitigate these safeguarding risks (if any)

Administrative:

- f. Completed detail request form (annex 2)
- g. Copy of most recent (audited) financial accounts
- h. Statement of acceptance draft contract (annex 4)

The proposal must be submitted to Aline Silva at silva@idhtrade.org before 15/04/2023 at 11pm GMT-3

¹ IDH's safeguarding approach means taking all reasonable steps to identify and minimize the risk of harm caused by sexual exploitation, abuse, harassment ("**Harm**") to children and vulnerable adults arising from coming into contact with our staff, partners or our work. In addition, safeguarding means protecting our staff itself from such Harm. For more information, please find IDH's Safeguarding Policy here.



6. Testing and weighing

The assignment will be awarded to the service provider with the most economically advantageous tender. The most economically advantageous tender is determined on the basis of the evaluation criteria of price and quality.

Grounds for exclusion

- 1. Service providers shall be excluded from participation in this tender procedure if:
 - a) they are bankrupt or being wound up, are having their affairs administered by the courts, have entered into an arrangement with creditors, have suspended business activities, are subject of proceedings concerning those matters, or are in any analogous situation arising from a similar procedure provided for in national legislation or regulations;
 - they or persons having powers of representation, decision-making or control over them have been convicted of an offence concerning their professional conduct by a judgment which has the force of res judicata;
 - c) they have been guilty of grave professional misconduct proven by any means which the IDH can justify;
 - d) they have not fulfilled obligations relating to the payment of social security contributions or the
 payment of taxes in accordance with the legal provisions of the country in which they are
 established, or with those of the Netherlands or those of the country where the contract is to be
 performed;
 - e) they or persons having powers of representation, decision making of control over them have been the subject of a judgment which has the force of res judicata for fraud, corruption, involvement in a criminal organization, money laundering or any other illegal activity.

Service providers must confirm in writing that they are not in one of the situations as listed above.

2. Service providers shall not make use of child labor or forced labor and/or practice discrimination and they shall respect the right to freedom of association and the right to organize and engage in collective bargaining, in accordance with the core conventions of the International Labor Organization (ILO).

Minimum criteria

Services providers or Proposals not fulfilling the minimum criteria will be excluded from the tender procedure and will not be assessed against the other criteria.

- 1 Minimum of 5 years of experience in implementation and management of rural technical assistance services, preferably in the Northeast region of Brazil or Matopiba area.
- 2 Field team with verified experience in technical assistance support to farmers, preferably local labor.



3 Provide all the support physical structure (furniture, equipments, vehicles among others) to the team in order to be able to developed the activities in the CAP's office and remotely in the farms (itinerant technical assistance)

Scoring and weighing

The evaluation criteria are compared and weighed according to the procedure below. This concerns a general outline of the scoring methodology and an explanation how the service provider can demonstrate compliance with the requirements.

Step 1 - Criterion Quality

Evaluation scores will be awarded for each of the components. The evaluation committee will score each component unanimously.

The proposal will be assessed based on the following selection criteria:

Co	Component Criteria		Max. Grading
1	Proposal overall	The extent to which the proposal meets the requirements set out in Section 3 above and throughout this document. Can the Service provider deliver the requirement deliverables? Will the Service provider be able to deliver a comprehensive solution?	5
2	Track record	The extent to which the Service provider presents the required level of expertise and knowledge to fulfil the requirements both at team member and company level.	5
		To extent to which the Service providers gives a clear description of the project team, relevant (delivering similar projects) experience of team members and time allocation per team member. [Relevant experience in non-profit sector and in the region is advantageous. Experience in family farming technical assistance, environmental and land tenure regularization regulations of Maranhão state will be analyzed.]	

The evaluation committee will unanimously score each component by assigning scores from 1 to the maximum grading, with the maximum grading representing optimal performance on the component and 1 representing extremely poor performance on the respective component.



Step 2 - Criterion price

A combined price in Euros (ex VAT) and Reais (R\$) is to be presented. This is to be broken down by team member rate and hours. All the expenses, including physical structure (furniture, equipment, vehicles among others) and travel expenses, should be included in the budget proposal.

The criterion of assessment is "the best price for the proposed level of quality" with a maximum grading of 5.

Step 3 - Weighting

The final score will be weighted 70% on Quality and 30% on Price.

If scores of service providers are equal, priority will be based on the total scores that were given for the Criterion Quality. The assignment will be awarded to the service provider that has received the highest score for the Criterion Quality. If the evaluation of the Criterion Quality does not lead to a distinction, the score for the component "Proposal overall" will be decisive. If this does not lead to a distinction, the ranking will be determined by the drawing of lots.

Award

Once IDH has decided to which Service provider it intends to award the assignment, a written notification thereof is sent to all Service providers participating in the tender procedure.

The Service provider is contracted via a letter of assignment, following IDH's template.

7. Communication and Confidentiality

The Service provider will ensure that all its contacts with IDH, with regards to the tender, during the tender procedure take place exclusively in writing by e-mail to Aline Silva via silva@idhtrade.org. The Service provider is thus explicitly prohibited, to prevent discrimination of the other Service providers and to ensure the diligence of the procedure, to have any contact whatsoever regarding the tender with any other persons of IDH than the person stated in the first sentence of this paragraph.

The documents provided by or on behalf of IDH will be handled confidentiality. The Service provider will also impose a duty of confidentiality on any parties that it engages. Any breach of the duty of confidentiality by the Service provider or its engaged third parties will give IDH grounds for exclusion of the Service provider, without requiring any prior written or verbal warning.

All information, documents and other requested or provided data submitted by the Service providers will be handled with due care and confidentiality by IDH. The provided information will after evaluation by IDH be filed as confidential. The provided information will not be returned to the Service provider.

8. Disclaimer

IDH reserves the right to update, change, extend, postpone, withdraw, or suspend the ToR, this tender procedure, or any decision regarding the selection or contract award. IDH is not obliged in this tender procedure to make a contract award decision or to conclude a contract with a participant.



Participants in the tender procedure cannot claim compensation from IDH, any affiliated persons or entities, in any way, in case any of the afore-mentioned situations occur.

By handing in a proposal, participants accept all terms and reservations made in this ToR, and subsequent information and documentation in this tender procedure.

These Terms of Reference are published in both English and Portuguese version. In case of any inconsistency between the two language versions, the English text of the Terms of Reference is leading.

9. Annexes

Annex 1: IDH General Terms and Conditions for Services

Annex 2: Detail Request Form

Annex 3: LOA Template

Annex 4: Statement of acceptance





IDH SUSTAINABLE TRADE INITIATIVE GENERAL TERMS AND CONDITIONS

for services

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These General Terms & Conditions for services of IDH Sustainable Trade Initiative ("IDH") state the rights and obligations of both the contracting party and IDH regarding their cooperation in general. Specific rights and obligations are agreed to in a separate agreement between the contracting party and IDH.

I. GENERAL CONDITIONS

1. **DEFINITIONS**

1.1. In these General Terms and Conditions of IDH Sustainable Trade Initiative, the following definitions apply:

"IDH": Stichting IDH Sustainable Trade Initiative, a foundation under the laws of the Netherlands, registered with the Dutch Chamber of Commerce under number 53521129, having its registered office and its place of business at Arthur van Schendelstraat 500 (3511 MH) Utrecht, the Netherlands.

"Contracting Party": The party (or parties) that has/ have been awarded an assignment by IDH for providing services.

"Party" / "Parties": IDH and the Contracting Party individually and collectively.

"Affiliates": affiliates and/or subsidiaries (groeps- en/of dochtervennootschappen) within the definition of section 2:24 a and b of the Dutch Civil Code (Burgerlijk Wetboek);

"IDH General Terms and Conditions for services": The terms & conditions in this document.

"Letter of Assignment": the specific agreement (and all amendments thereto) between IDH and the Contracting Party in which IDH and the Contracting Party agree that the Contracting Party will provide services for IDH (under section 7:400 of the Dutch Civil Code ('overeenkomst van opdracht').

"Entire Agreement": The IDH General Terms and Conditions for services and the Letter of Assignment together, as well as any annexes or other documents and terms and conditions which are applicable to the relationship between IDH and the Contracting Party ('Additional Conditions') and to which the Letter of Assignment expressly refers.

"Services": The services to be performed by the Contracting Party pursuant to the Letter of Assignment.

2. APPLICABILITY OF THE IDH GENERAL TERMS AND CONDITIONS FOR SERVICES

- 2.1 The IDH General Terms and Conditions for services apply to the Entire Agreement between the Contracting Party and IDH. The applicability of any of the Contracting Party's conditions or other conditions is expressly excluded.
- 2.2 IDH has the right to change or add to the IDH General Terms and Conditions for services. IDH

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will notify the Contracting Party of any changes and/or additions before they take effect.

2.3 In case of inconsistencies between the General Terms & Conditions and the Letter of Assignment, the Letter of Assignment will prevail over the General Terms & Conditions.

3. LIMITATION OF LIABILITY

3.1 IDH cannot be held liable for damages, losses and/or personal injury suffered by the Contracting Party and/or any third party resulting from the execution of the Entire Agreement, including any infringement of intellectual property rights. In addition, either Party's liability for consequential damage, consequential loss, lost profits, lost savings, loss of goodwill, damage through business interruptions or damage ensuing from claims by third parties - whether based on contract, tort or otherwise - shall be excluded. The limitations of liability mentioned in this clause, or elsewhere in the Entire Agreement, shall not apply if and insofar as the damage or injury is the result of the willful intent or deliberate recklessness by the Parties or their executives.

4. INDEPENDENCE

- 4.1 The Contracting Party is not a legal signatory for IDH and does therefore not have the mandate to sign any contracts or other legally binding documentation on behalf of IDH.
- 4.2 The Entire Agreement does not, in any way, constitute an employment agreement between the Contracting Party and IDH. Therefore the Contracting Party shall be fully responsible for the payment of all taxes, social security and other costs and obligations. IDH cannot be held liable for any financial claims in this respect.

5. FRAUD AND CORRUPTION

- 5.1 The Parties are aware of the IDH Code of Conduct (which can be found here, or via the 'Our policies' tab on the 'About' webpage: https://www.idhsustainabletrade.com/policies). The IDH Code of Conduct provides the ethical framework in which IDH and any party contracted by IDH must operate. It provides an overview of the values, commitments, responsibilities and integrity that IDH stands for. IDH expects its business partners to apply similar standards of conduct when providing services for IDH.
- 5.2 The Parties will not offer to third parties or seek or accept from third parties, for themselves or for any other party, any gift, remuneration, compensation or benefit of any kind whatsoever, which would be deemed corrupt or illegal.
- 5.3 The Parties will refrain from providing any form of support to activities that have the goal of undermining the political independence of a state, or unlawfully overthrowing a lawful government. The 'lawfulness' (or unlawfulness)

IDH General Terms and Conditions

referred to in this clause is not solely defined by the opinions or views of the government in question, but is also defined by international standards and/or international law.

5.4 IDH partners and persons associated with IDH projects who become aware or suspect the existence of fraud, corruption or bribery shall bring it to the attention of IDH.

6. CONFLICT OF INTEREST

- 6.1 The Contracting Party and/ or any subcontracted third party will inform IDH in writing without delay in the event there are any (potential) conflicts of interest relating to the activities under the Entire Agreement. Such party shall immediately take all necessary steps to resolve the (potential) conflict of interest. IDH reserves the right to verify whether the measures taken are appropriate and may require additional measures to be taken if necessary.
- 6.2 For the avoidance of doubt, a (potential) conflict of interest shall include all activities that would lead to and partial and/ or non- objective performance of the Entire Agreement.

7. DATA AND PRIVACY

7.1 The privacy statement for business partners and consultants can be found <u>here</u> or via the 'Our Policies' tab on the 'About' webpage: https://www.idhsustainabletrade.com/policies.

8. PROCESSING OF PERSONAL DATA

8.1 With regards to the processing of personal data under the Agreement, within the meaning of Article 4 (2) of the General Data Protection Regulation ("GDPR"), both Parties are deemed to be controller within the meaning of Article 4 (7) GDPR.

8.2 Parties shall:

- a. process personal data in accordance with applicable laws and regulations regarding the processing of personal data, including but not limited to the GDPR;
- b. provide each other reasonable cooperation and assistance, for example with respect to the handling of requests of data subjects and the performance of data protection impact assessments, to ensure that each Party complies with applicable laws and regulations.

8.3 The Contracting Party shall:

 a. only process personal data of data subjects in order to comply with its obligations under

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- the Agreement and not for any other purposes;
- b. limit the provision of personal data to IDH to what is strictly necessary to fulfill its obligations under the Agreement;
- c. inform the data subject with respect to the processing of personal data by both Parties in accordance with the GDPR. Upon request IDH shall provide relevant information for the provision of such information:
- 8.4 Upon detection of a personal data breach as defined under article 4 of the GDPR ("Data Breach") with respect to the Personal Data, the Contracting Party shall promptly notify IDH of said Data Breach, and shall ensure that the Data Breach is handled and data subjects and/or supervisory authorities are notified in accordance with the GDPR.
- 8.5 The Contracting Party shall fully indemnify and hold IDH harmless from and against any and all damages, loss, costs, fines from regulatory or supervisory authorities, charges, expenses, legal fees and disbursements and any other liabilities suffered as a result of or in connection with the processing of personal data and any breach of this Agreement by [Consultant/ the Contracting Party] or its employees or other representatives.

9. ICSR

9.1 The Contracting Party aims to cooperate in the Program in a manner that is compatible with the ICSR Policy of IDH, which can be found here, or via the 'Our Policies' tab on the 'About' webpage:

https://www.idhsustainabletrade.com/policies.

10. COMPETITION COMPLIANCE

10.1 The Contracting Party specifically acknowledges that IDH works in compliance with competition laws and principles as set out in IDH's Competition Compliance Policy, (which can be found here, or via the 'Our policies' tab on the 'About' webpage: https://www.idhsustainabletrade.com/policies)
IDH and the Contracting Party, individually and collectively, shall not engage in any behavior that restricts competition. IDH and the Contracting Party are free to enter into any agreements with third parties.

11. SAFEGUARDING

11.1 The Parties are aware of the IDH Safeguarding Policy (which can be found here, or via the 'Our

IDH General Terms and Conditions

Policies' tab on the '*About*' webpage: https://www.idhsustainabletrade.com/policies).

- 11.2 The Parties have a zero-tolerance approach towards any form of sexual exploitation, abuse and harassment. The Contracting Party will comply with IDH's Safeguarding Policy and shall take all reasonable steps to prevent the sexual exploitation, abuse and harassment of any person linked to the execution of the Entire Agreement by both its employees and any third party subcontracted in relation to the execution of activities under the Entire Agreement.
- 11.3 The Contracting Party shall immediately report to IDH any breach of the Safeguarding Policy and credible suspicions of, or actual incidents of sexual exploitation, abuse or harassment related to the Entire Agreement. The Contracting Party will assess credibility based on the source of the allegation, the content, and the level of detail or evidence provided. The Contracting Party can use the reporting mechanisms described in articles 12.1 and 12.2 below.
- 11.4 The Contracting Party shall also report any credible suspicions of, or actual incidents that are not directly related to the Entire Agreement but could be of significant impact to IDH's reputation or partnerships with its donors. The Contracting Party can use the reporting mechanisms described in articles 12.1 and 12.2 below.
- 11.5 The Parties will fully co-operate with investigations into such incidents.
- 11.6 If the Contracting Party fails to comply with the IDH Safeguarding Policy or commits a breach of any of the terms included in article 11 IDH has the right to immediately terminate the Entire Agreement without the risk of incurring liability for damages or compensation.

12. SPEAKUP

12.1 IDH is committed to conducting its work with honesty, dignity, fairness and with respect for each other and the law. The Contracting Party is encouraged to report to IDH any (suspected) violation by the Contracting Party's staff, IDH's staff or third parties of IDH's values and principles included in IDH's Code of Conduct, other IDH policies or laws or regulations that has occurred or may occur in relation to the Entire Agreement. The Contracting Party can report this directly to its contact person at IDH, to IDH's

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Executive Board or by using IDH's SpeakUp line.

- 12.2 IDH's SpeakUp line can be accessed online or by phone. Click <u>here</u> for a list of free phone numbers in each country or to report online. For more information, please refer to the SpeakUp policy (which can be found <u>here</u>, or via the 'Our Policies' tab on the 'About' webpage: https://www.idhsustainabletrade.com/policies).
- 12.3 The Contracting Party shall promote the IDH SpeakUp line with its employees and any third party related to the execution of activities under the Entire Agreement, as well as the individuals and communities directly affected by the activities under the Entire Agreement. The Contracting Party shall use the communications materials provided by IDH (which can be found here,, or via the 'Our Policies' tab on the 'About' webpage:

https://www.idhsustainabletrade.com/policies).

II. PERFORMANCE OF THE SERVICES

13. RESPONSIBILITIES OF THE CONTRACTING PARTY

- 13.1 The Contracting Party is responsible for execution, coordination and results of the Services, as well as reporting on the Services to IDH, as agreed between the Parties in the Letter of Assignment. The Contracting Party must do so with the necessary care and transparency, and in accordance with the terms and conditions of the Entire Agreement.
- 13.2 The Parties agree to define "satisfactory completion of the Services" under the Letter of Assignment as the Contracting Party providing IDH with the deliverables described in the proposal attached to the Letter of Assignment and approval of these deliverables by IDH in writing (e-mail included). If satisfactory completion of the Services is not (fully) achieved, IDH shall have the right to adjust future payment, terminate payment and/or demand repayment of any payment, proportionate to the budget of the uncompleted (part of) the assignment.

14. DELAYS, UNFORSEEN CIRCUMSTANCES, CHANGES TO THE SERVICES

14.1 The Parties are obliged to promptly inform each other and consult with each other regarding any (suspected) changes in circumstances or irregularities that may affect the performance of the Services, and/or affect compliance with the Entire Agreement. Such notifications should include the financial interests involved (if

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applicable) as well as mitigating measures taken.

15. COMPLIANCE WITH LOCAL LAWS

- 14.1In the performance of the Services, the Contracting Party must comply with all applicable laws and respect internationally recognized human rights, multilateral environmental agreements and internationally agreed core labor standards.
- 15.2 In the event of conflict between applicable laws and internationally recognized human rights, multilateral environmental agreements and/or internationally agreed core labor standards, the Contracting Party shall seek ways to respect the principles of internationally recognized human rights, multilateral environmental agreements and/or internationally agreed core labor standards to the greatest extent possible given the circumstances.
- 15.3 In case a breach of article 15.1 occurs or such actual or potential conflict, as referred to in article 15.2, arises under the Entire Agreement, the Contracting Party shall immediately inform IDH in writing of the breach or of the actual or potential conflict and must request IDH's approval prior to continuing the performance of Services.

16. THIRD PARTY COMPLIANCE

- 16.1 The Contracting Party will not assign the Entire Agreement or transfer any right or obligation thereunder to an Affiliate or any third party without the prior written consent of IDH.
- 16.2 The Contracting Party will ensure that any and all of the terms and conditions in the Entire Agreement shall be incorporated in equivalent contract terms in any sub-contract between the Contracting Party and a third party related to the execution of activities by the Contracting Party under the Entire Agreement. Any engagement of the Contracting Party with third parties in relation to the Letter of Assignment must be in writing and will not relieve the Contracting Party of its responsibility for the third parties' performance.

17. INSURANCES

17.1 The Contracting Party is responsible for their own insurances, social premiums, income tax and any other levies related to the Project regarding their performance of the activities related to their roles and responsibilities under the Entire Agreement.

18. GOOD ADMINISTRATION

18.1 In order to provide proof that the activities under the scope of the Services have indeed been executed as agreed to between IDH and the Contracting Party in the Letter of Assignment, as well as for the purpose of good governance in general, the Contracting Party is required to

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have and maintain a proper and transparent (financial) administration and management.

19. RIGHT TO AN ADDITIONAL AUDIT

- 19.1 IDH, or any third party nominated by IDH, shall have the right to carry out audits of the Contracting Party's and/or subcontracted third parties' records to verify compliance with the provisions of the Entire Agreement, as may be relevant. IDH shall further be entitled to carry out audits of the Contracting Party's and/or subcontracted third parties' books and records insofar as they relate to the Services under the Entire Agreement and the manner in which the Services have been performed by the Contracting Party. In this respect, IDH, or any third party nominated by IDH, shall have access to all records, including systems and computers where information is stored electronically, and to all other material and records related to the performance of the Entire Agreement. Such information will be treated as confidential and will be used exclusively for auditing. Information once verified will not be used for any other purpose without the prior written consent of the party to whom it relates. Any extra costs related to an additional audit referred to in this clause shall be agreed to between the Parties in writing.
- 19.2 The Contracting Party shall maintain the material and records referred to in clause 17.1 until expiry of a period of two (2) years from the date of termination of the Entire Agreement or for the length of time required under the applicable law, whichever is longer.

III. FINANCIAL CONDITIONS

20. FUNDING BY IDH

20.1 IDH reserves the right to adjust any future installments due to the Contracting Party, or to (proportionally) reassign or reclaim any amount already transferred to the Contracting Party, in the event that the Contracting Party, without the prior written consent of IDH, does not fulfil, or not fulfil on time, its obligations under the Entire Agreement.

21. EXCHANGE RATES

21.2 For all payments made by IDH to the Contracting Party under the scope of the Letter of Assignment, the exchange rate of the day of receipt by the Contracting Party of the IDH's contribution(s) is applicable.

22. TRANSFER OF FUNDS & PAYMENT CONDITIONS

22.1 Payment requests sent to IDH by the Contracting Party must contain the total amount to be transferred and a reference to the IDH contract number (in Letter of Assignment) that the payment relates to. Payment will be made

IDH General Terms and Conditions

by IDH within 45 days after receiving a payment request, provided such is in accordance with the terms and conditions in the Entire Agreement.

22.2 IDH is an organization that is dependent on funding from multiple donors and subject to various levels of (government) approvals for payments. IDH will use its best efforts to transfer the payment to the Contracting Party on time in accordance with the Entire Agreement. late However, а payment by notwithstanding IDH's best efforts, that is later than 45 days but no more than 60 days later than the date of the payment request, will not be considered a breach of the Entire Agreement. For payments received later than 60 days, the Contracting Party has the right to adapt the planning of the Services to ensure, to the extent uninterrupted delivery of possible, deliverables agreed to in the Letter of Assignment. The Contracting Party must notify IDH of the adapted planning as soon as possible.

IV. CONFIDENTIALITY

23. CONFIDENTIALITY

23.1 It is understood and agreed to that certain information may be provided to the Contracting Party by IDH and/or any other parties, in the context of this assignment, that is and must be kept confidential. Both during the term of this Agreement and after the termination thereof, for whatever reason, the Contracting Party or its substitute shall refrain from disclosing, in any way whatsoever and to any other party, any information of a confidential nature regarding IDH's activities which has come to the Contracting Party's or its substitute's attention in the course of performing the Services under this Agreement and whose confidential nature is clear or should reasonably be clear. This obligation shall apply, by way of example and without limitation, to any technical, financial and other information, the names of partners, proposed transactions, computer software, computer systems and databases, patent and/or trade secret laws.

V. INTELLECTUAL PROPERTY

24. INTELLECTUAL PROPERTY

- 24.1 If IDH's donors, or the governments they may relate to, request use of reports, documentation, studies, publications, logo's or other material that is Arising Intellectual Property belonging (jointly) to IDH or free to use by IDH, IDH is free to share such information with the donor freely and without the consent of the Contracting Party.
- 24.2 Nothing contained in this Entire Agreement shall affect the absolute and unfettered rights of each

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Party in all materials, inventions, discoveries and intellectual property owned or controlled by that Party independently of the subject matter of the Entire Agreement (the "Background Intellectual Property").

24.3 Each Party (the "Indemnifying Party") will indemnify and hold the other Party (the "Indemnified Party") harmless from claims of third parties as a consequence of infringement of intellectual property rights of said third party, provided that the Indemnified Party informs the Indemnifying Party immediately in writing of the existence and content of the alleged right to claim. The aforementioned obligation to indemnify and hold harmless lapses if and insofar as the concerned infringement is related to modifications in the intellectual property rights made by the Indemnified Parties, or by third parties mandated by the Indemnified Party.

VI. TERM & TERMINATION

25. TERM

25.1 The Entire Agreement takes effect on the starting date agreed to between the Parties in the Letter of Assignment. The Entire Agreement ends on the end date agreed to between the Parties in the Letter of Assignment or if the Entire Agreement is terminated in accordance with the terms and conditions in the Entire Agreement. If the end date agreed to in the Letter of Assignment is exceeded yet the obligations of the Contracting Party have not been met, the Entire Agreement will remain in effect until all obligations have been met by the Contracting Party or the Entire Agreement is terminated, whichever is earlier.

26. AMENDMENT & TERMINATION

- 26.1 The terms and conditions of the Letter of Assignment can be amended only if the Parties agree to such amendment in writing.
- 26.2 IDH is an organization that is dependent on funding from multiple donors. In the event that IDHs donors terminate or materially change their funding of IDH, IDH and the Contracting Party individually and collectively have the right to terminate the Entire Agreement with immediate effect and without the risk of incurring liability for damages or compensation.
- 26.3 Either Party to the Agreement may terminate the Agreement immediately without the risk of incurring liability for damages or compensation, in the event that:
 - a. the other Party fails to remedy any breach of its obligations under the Agreement within 30 days of written notification requiring it to do so;
 - b. suspected fraud, or other illegitimate circumstances exist to such an extent that

IDH General Terms and Conditions

- IDH considers the Contracting Party to be at fault or grossly negligent and further continuation of the Services is not possible or of too much risk. Written notice of termination shall be provided in this case, stating the applicable circumstances;
- c. the other Party files a petition for bankruptcy or is declared bankrupt; or has a liquidator, receiver, trustee or administrator appointed to it; or becomes insolvent; or admits its inability to pay its debts as they fall due.
- 26.4 A late payment by IDH, notwithstanding IDH's best efforts, that is no more than 60 days later than the date of the payment request, will not be considered a breach of the Agreement.

VII. <u>APPLICABLE LAW & DISPUTE</u> RESOLUTION

27. APPLICABLE LAW

27.1 The Entire Agreement is governed by the laws of the Netherlands.

28. DISPUTE RESOLUTION

28.1 Any dispute arising from or in connection with this Agreement which cannot be resolved amicably shall be submitted exclusively to the district court in Utrecht, the Netherlands, and each Party to this Agreement hereby submits irrevocably to the jurisdiction of such court.

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Detail Request Form

LETTER OF ASSIGNMENT

IDH kindly requests that you complete the fields in this form so IDH has the details needed to create an accurate and complete contract. There is space below for additional information if needed.

The contents of this form will not be released to third parties without prior written notice and approval.

Please attach copies of the items listed below, as well as any other additional documentation that is necessary or requested:

- Chamber of Commerce Extract (or equivalent)
- Any other additional documentation that is necessary or requested.

1. **Consultant Details**

Company Name: Name of Consultant: Form and Country of Legal Incorporation: Registration Number: Name of Registration Authority: Registered Address: Name of Legal Signatory:

2. **Bank Details**

Bank Name: Country: Account Name: Account Number: Routing / ABA Number: SWIFT Code:

3. Additional Information

Contracting process

After your contact person at IDH has received the details requested in this form, the contract will be drafted and send to you in PDF for a review. If there are any comments from your side, please inform your contact person at IDH. Once your contact person has received your approval, the draft version of the contract will be finalized. The contract will be signed and sent to you via Docusign for your signature. Once both parties have signed the contract, the signed version will be shared with you in PDF.



LETTER OF ASSIGNMENT	DECLARAÇÃO DE CESSÃO
("AGREEMENT")	("CONTRATO")
(MOREZINETT)	(contraction)
THE PARTIES:	AS PARTES:
IDH Sustainable Trade Initiative, a foundation under the laws of the Netherlands, registered with the Dutch Chamber of Commerce under number 53521129, having its registered office and its place of business at Arthur van Schendelstraat 500, (3511 MH) Utrecht, the Netherlands, in this matter duly represented by [Mr. Daan Wensing/ Ms. Lizet Friesen Leibbrandt], hereinafter referred to as "IDH", and;	IDH Iniciativa para o Comércio Sustentável, uma fundação regida em conformidade com as leis da Holanda, registrada na Câmara de Comércio holandesa sob o número 53521129, com sede em Arthur van Schendelstraat 500, (3511 MH) Utrecht, na Holanda, devidamente representada neste ato pelo Sr. Daan Wensing/ Sra. Lizet Friesen Leibbrandt], doravante denominada "IDH", e:
[Name Partner], a [form of legal incorporation] under the laws of [name country], registered with the [name National Registration Authority] under number [registration number], having its registered office and its place of business at [address], [name country], in this matter duly represented by [Mr./Mrs. name representative], hereinafter referred to as the "Consultant".	[Nome do Parceiro], uma [descrição da entidade legal] regida de acordo com as leis de [nome do país], registrada no [nome da Autoridade Nacional de Registro] sob o número [número de registro], com sede e local de atividades em [endereço], [nome do país], neste ato devidamente representado pelo/ pela [Sr. / Sra. nome do(a) representante], doravante denominado como "Consultoria".
IDH and the Consultant also together referred to as the "Parties" and individually as "Party".	A IDH e a Consultoria também conjuntamente denominadas "Partes" e individualmente como "Parte".
HEREBY AGREE AS FOLLOWS:	PELO PRESENTE ACORDAM O QUANTO SEGUE:
The IDH General Terms and Conditions for Services (attached hereto as Annex 1) (hereinafter referred to as the "IDH General Terms and Conditions") apply to this Agreement between IDH and the Consultant.	1. Os Termos e Condições Gerais de Serviços da IDH (anexados ao presente como Anexo 1) (doravante denominados "Termos e Condições Gerais da IDH") aplicam-se a este Contrato entre a IDH e a Consultoria.
2. Unless otherwise specifically agreed to by the Parties, in the event of any conflict between the terms of this Agreement and its annexes, the following order or precedence will be applied: i) the terms of this Agreement;	2. A menos que especificamente acordado de outra forma pelas Partes, no caso de qualquer conflito entre os termos deste Contrato e seus anexos, será aplicada a seguinte ordem ou precedência: i) os termos deste Contrato; ii) os Termos e Condições Gerais da IDH; iii) a Proposta;
ii) the IDH General Terms and Conditions; iii) the Proposal; iv) other annexed documents, if relevant.	iv) outros documentos anexos, se relevantes.
Scope of Services 3. The Consultant will provide services to IDH with regard to [insert generic type of services] (the "Services"), in accordance with the proposal enclosed to this letter as Annex 2 (the "Proposal"), which includes the approved budget and planning, all of which are integral part of this	Escopo dos Serviços 3. A Consultoria prestará serviços à IDH com relação à [inserir os tipos genéricos de serviços] (os "Serviços"), de acordo com a proposta anexada a esta declaração como Anexo 2 (a "Proposta"), que inclui o orçamento e o planejamento aprovados, todos os quais tornandose parte integrante deste Contrato. Os Serviços consistem no que segue:



1	Agreement. The Services shall consist	
	of the following:	
	I. [description services]	[descrição dos serviços]
	II. [description services]	[descrição dos serviços]
	III. [description services]	[descrição dos serviços]
L		
This wi	Il result in the following deliverables:	Isto levará aos seguintes resultados:
	[detailed description deliverables]	[descrição detalhada dos resultados]
	II. [detailed description deliverables]	[descrição detalhada dos resultados]
	III. [detailed description deliverables]	[descrição detalhada dos resultados]
4.	The Services by the Consultant will be	4. Os serviços da Consultoria serão
	completed before [date].	concluídos antes de [data].
5	The Consultant hereby agrees that the	5. A Consultoria concorda que os Serviços
5.	Services under this Agreement shall	nos termos deste Contrato serão na verdade
	actually be performed by the following	executados pela seguinte equipe: [inserir
	project team: [insert name(s)].	nome(s)]. Não obstante a(s) pessoas(s)
	Notwithstanding the individual(s)	designada(s) para os Serviços, a Consultoria
	assigned to the Services, the	permanece responsável pelos Serviços nos
	Consultant remains responsible and	termos deste Contrato.
	liable for the Services under this	1353 43513 351111415.
	Agreement.	
	Agreement.	
Payme		Pagamento
6.	For the satisfactory completion of the	6. Para a conclusão satisfatória dos Serviços
	Services in compliance with the	em conformidade com a Proposta, a Consultoria
	Proposal, the Consultant is entitled to a	fará jus a um pagamento no valor de EURO
	payment of EUR [amount] (including	[quantia] (incluindo imposto sobre serviços e todos
	VAT and all applicable other taxes),	os outros impostos aplicáveis), com base nas
	based on consultancy fees calculated	taxas de consultoria calculadas no orçamento.
	in the budget.	
7.	If IDH and the Consultant agree that	7. Caso a IDH e a Consultoria concordarem
	additional time is needed to complete	ser necessário tempo adicional para a conclusão
	the Services, Parties will confirm their	dos Serviços, as Partes confirmarão tal acordo
	agreement to the amount of additional	sobre o número de horas adicionais necessárias
	time needed in an addendum to this	
		em um termo aditivo a este Contrato. As Partes
	Agreement. The Parties agree that the	concordam que as taxas usadas no cálculo do
	Agreement. The Parties agree that the rates used in calculating the cost of	concordam que as taxas usadas no cálculo do custo desse tempo adicional acordado gasto pela
	Agreement. The Parties agree that the rates used in calculating the cost of such agreed additional time spent by	concordam que as taxas usadas no cálculo do custo desse tempo adicional acordado gasto pela Consultoria nos Serviços estarão de acordo com
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8.	Agreement. The Parties agree that the rates used in calculating the cost of such agreed additional time spent by the Consultant on the Services will be in accordance with the rates set out in the Proposal. The Consultant will invoice the amount	concordam que as taxas usadas no cálculo do custo desse tempo adicional acordado gasto pela Consultoria nos Serviços estarão de acordo com as taxas estabelecidas na Proposta. 8. A Consultoria emitirá a fatura do valor
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budgeted in the Proposal, the actual costs shall be settled accordingly with the final invoice. The invoices shall make specific reference to the contract number [Salesforce number] and be sent by email to: 'invoice@idhtrade.org'.	final. A fatura deve fazer referência específica ao número do contrato [número do Salesforce] e ser enviada por e-mail para: 'invoice@idhtrade.org'.
9. Any expenses made within the scope of this assignment shall only be reimbursed against original receipts, to be provided to IDH by the Consultant together with the final invoice. Any additional expenses not contained in the Proposal must be approved by IDH in writing, prior to making the expenses.	9. Quaisquer despesas feitas dentro do escopo dessa atribuição somente serão reembolsadas mediante recibos originais, a serem fornecidos à IDH pela Consultoria junto com a fatura final. Quaisquer despesas adicionais não contidas na Proposta devem ser aprovadas pela IDH, por escrito, antes de as despesas serem feitas.
10. All funds provided by IDH will be transferred and disbursed to the Consultant at the following bank account:	10. Todos os recursos fornecidos pela IDH serão transferidos e repassados para a Consultoria na seguinte conta bancária:
Bank Name: Name	Nome do banco: Nome banco +
bank + country Account Name:	país Nome da conta: •
Account Number: •	Número da conta: •
Routing/ABA Number: •	Routing/ABA Number [Número de Identificação do Banco]: •
SWIFT Code: •	Código SWIFT: •
Intellectual Property 11. The Consultant acknowledges that IDH is and maintains to be the owner of all intellectual property arising from the performance of this Agreement, including but not limited to copyrights, database rights, trademarks, patents and know how (the "Arising Intellectual Property").	Propriedade Intelectual 11. A Consultoria reconhece que a IDH é e permanece como proprietária de toda a propriedade intelectual decorrente da celebração deste Contrato, incluindo, sem limitação, direitos autorais, direitos sobre banco de dados, marcas registradas, patentes e know-how (a "Propriedade Intelectual Decorrente").
12. Any Arising Intellectual Property vested in the Consultant is hereby transferred, assigned, and delivered to IDH (in advance), including the right to publicly communicate about the Project. The aforementioned transfer, assignment and delivery is hereby accepted by the Consultant and IDH (in advance).	12. Qualquer Propriedade Intelectual Decorrente adquirida pela Consultoria fica neste ato transferida, atribuída e repassada à IDH (com antecedência), incluindo o direito de se comunicar publicamente sobre o projeto. A transferência, cessão e repasse mencionados acima são aceitos pela Consultoria e pela IDH (previamente).
Exclusivity	Exclusividade
13. This is a non-exclusive Agreement and it preserves the right of each Party to work independently or with other persons or organisations on other	13. Este é um Contrato não exclusivo e preserva o direito de cada Parte de atuar independentemente ou com outras pessoas ou organizações em outros programas ou programas
programs or programs covering activities similar or identical to the	que abrangem atividades similares ou idênticas ao objeto deste Contrato em qualquer parte do mundo.



subject of this Agreement anywhere in the world.	
14. Nothing in this Agreement shall be construed as constituting the Parties as partners or as creating between such parties the relationships of employer and employee.	14. Nada neste Contrato deverá ser interpretado como se as Partes se constituíssem como parceiros ou como se criassem entre elas relações de empregador e empregado.
Duration	Duração
15. The Agreement will be effective as from [date] and shall terminate automatically on [date], unless extended by the Parties in writing.	Duração 15. O Contrato entrará em vigor a partir [data] e terminará automaticamente em [data], a menos que prorrogado pelas Partes, por escrito.
16. Any Party may exit the Agreement before the end of the term of the Agreement, subject to 30 days written notice.	16. Qualquer uma das Partes poderá rescindir o Contrato antes do final do prazo, sujeito a uma notificação por escrito com antecedência de 30 dias.
17. The rights and obligations of the Parties which by nature are meant to survive this termination, shall not terminate on this date.	17. Os direitos e obrigações das Partes que, por natureza, devam sobreviver à rescisão, não cessarão nesta data.
Language	Língua
18. The Parties hereto have agreed to draft this Agreement in English and Portuguese. In the event of any conflicts between the English version of the Agreement and the Portuguese version thereof, the English version of the Agreement will prevail and be the authoritative document as to the subject matter contained herein.	18. As Partes concordaram em redigir este Contrato em inglês e português. No caso de quaisquer conflitos entre a versão em inglês do Contrato e a versão em português do mesmo, a versão em inglês do Contrato prevalecerá e será o documento oficial quanto ao assunto aqui contido.
For IDH	Pela IDH
Name [Daan Wensing/ Lizet Friesen Leibbrandt]	Nome [Daan Wensing/ Lizet Friesen Leibbrandt]
Position: [CEO/ CFO]	Cargo: [CEO/ CFO]
Date:	Data:
For the Consulter t	Dela Canaultaria
For the Consultant	Pela Consultoria
Name: name	Nome: nome



Position: position	Cargo: cargo
Date:	Data:
Attached to and integral part of this Agreement	Anexos e constando como parte integrante deste
are:	Contrato estão:
Annex 1: IDH General Terms and Conditions for	Anexo 1: Termos e Condições Gerais da IDH para
Services	Prestação de Serviços
Annex 2: [insert name Proposal]	Anexo 2: [inserir nome da Proposta]



Statement of acceptance

By signing this statement of acceptance, the Applicant accepts the IDH General Terms and Conditions for Services as well as the provisions of the draft Letter of Assignment.
Name Applicant:
Name signatory:
Decition
Position:
Deter
Date:
Signature*:
*This statement shall be signed by a person with authority to represent the Applicant as appears from the
Dutch Trade Register (Kamer van Koophandel) or a comparable trade register in the Applicant's country of
registration.
registration.